

PROJECT EXECUTION NOTICE (PEN) / FIXED-RATE RFQ

Project ID: PRJ- 1911-BSNL | **Issue Date:** 19 June 2026 | **Closing Date:** (As per Portal)

1. EXECUTIVE PROJECT DETAILS

Urgent requirement for the execution of Turnkey Telecom Tower Infrastructure (40M GBT - Civil, E&P, and Electrical packages) for the BSNL network expansion project. This mega infrastructure program is outsourced by M/S RB infra (Radhaballabh Infracore). We are inviting capacity declarations from experienced telecom sub-vendors and infrastructure contractors to execute multiple sites simultaneously across strategic regional clusters on a fixed unit-rate model.

Parameter	Details
Project Name	Turnkey BSNL Telecom Tower Infrastructure (Civil, E&P & Electrical)
Open By Company	M/S RB Infracore
End Client / Principal	BSNL (Bharat Sanchar Nigam Limited)
Working Location	Bihar, Jharkhand, UP East, UP West, Punjab, Haryana, & Himachal Circles

Category & Duration	Telecom Infrastructure (Civil, Erection & Electrical) Long-Term Project
Estimated Value	Based on Approved Unit Cap Rates (Volume-driven Cluster Allocation)
Commercial Model	Fixed Rate / Unit Basis (Civil Execution With Material)
Target Vendor	Telecom Sub-vendors / Civil & Tower Erection Agencies
Project Status	OPEN (Invite for Capacity Declaration)
Projected Value	Multi-Cr Cluster Allocation (Volume-based Work)

2. PROJECT MEDIA & QUICK RESOURCE LINKS

Review the following engineering data and standard technical guidelines for operational alignment:

- **Drawing/layout:**  Drawing BSNL Site
- **Site Snaps & PPT References:** [AI generated SOW PPT](#)
- **Detailed Rate Card / Master SOW:**  [Partner Rate & BOQ Line Item \(1\).xlsx](#)

3. SCOPE OF WORK (SOW) SUMMARY

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This turnkey infrastructure roll-out requires strict alignment with approved technical specifications for 40M GBT (Ramboll designs). The work package is divided into three comprehensive operational scopes:

- **Scope 1: Civil Foundation + OD Bed + Solar Pad + Earthing**
 - **Feasibility & Survey:** Conducting field site feasibility surveys, collecting 10 color photographs via smartphone showing coordinates (Latitude/Longitude), identifying transit pathways, and capturing 20 snapshot logs within a 1 km vicinity utilizing standard tracking utilities.
 - **Foundation Work:** Earthwork excavation across all soil types (except hard rock), de-watering, laying Plain Cement Concrete (PCC - M10 Grade) leveling course, rebar reinforcement cutting/bending (TMT Fe500 Grade), ply/MS line shuttering, and Reinforced Cement Concrete (RCC - M20 mix) casting for the main tower footing and outdoor equipment beds.
- **Scope 2: Tower E&P (Erection & Painting)**
 - Horizontal unloading, material inventory clearance, structural vertical assembly, section-wise member alignment, precision bolt torque-tightening, and aviation/weatherproofing coating applications as per technical guidelines.
- **Scope 3: Electrical & Fencing Works**
 - Turnkey deployment of internal/external electrical equipment configurations, hot-dip galvanized grounding networks, site fencing boundary structures, security gate placement, and final structural Acceptance Testing (AT) clearance.

4. COMMERCIAL FIXED-RATE CARD & PAYMENT MILESTONES

This contract operates on a pre-defined fixed-rate structure based on the specific site ground bearing capacity (SBC) mapping. Rates are exclusive of GST:

A. Package Price Structure (Per Site)

- **40M Tower (10 SBC Design):** Total ₹6,54,500/- (Civil Scope 1: ₹4,34,500 | Tower Scope 2: ₹1,25,000 | Electrical Scope 3: ₹95,000)
- **40M Tower (20 SBC Design):** Total ₹7,04,000/- (Civil Scope 1: ₹4,84,000 | Tower Scope 2: ₹1,25,000 | Electrical Scope 3: ₹95,000)

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- **40M Tower (6 SBC Design):** Total ₹7,29,300/- (Civil Scope 1: ₹5,09,300 | Tower Scope 2: ₹1,25,000 | Electrical Scope 3: ₹95,000)

B. Pre-defined Payment Milestones (Site-wise Tracking)

- **Scope 1 (Civil + Earthing):**
 - **1st Milestone (60%):** Processed within 10 days after successful foundation bolt casting (released without immediate invoice submission).
 - **2nd Milestone (35%):** Settled within 30 days post complete milestone invoice receipt at the Lucknow office (upon completion of all Scope-1 line items).
 - **3rd Milestone (5% Retention):** Released after 12 months from the final site handover and signed Acceptance Testing (AT) clearance.
- **Scope 2 (Tower E&P) & Scope 3 (Electrical & Fencing):**
 - **1st Milestone (95%):** Disbursed within 30 days after complete work execution and invoice validation receipt at the Lucknow office.
 - **3rd Milestone (5% Retention):** Released after 12 months from the final site handover and signed Acceptance Testing (AT) clearance.

C. Approved Extra Line Items (As-built Field Actuals)

- **Bolder Soiling:** Paid on actual verified volume (Per Cum).
- **Differential Hard Rock Excavation (Breaker/Blasting):** ₹750/- per Cum.
- **Backfilling & Compaction (Borrowed Earth):** ₹200/- per Cum.
- **Debris Clearance & Site Restoration:** ₹200/- per Cum.

5. MANDATORY LIST OF DOCUMENTS (LOD) FOR INVOICING

Partners must attach certified copies of the following verification files to clear progress billings:

1. Approved Civil Acceptance Testing (AT) Certificates.
2. Concrete Cube Test Reports (06-set logs spanning 7-day and 28-day curing cycles).
3. OEM Material Test Certificates (Certified Steel & Cement batch sheets).
4. Signed Engineering Drawing Approval Copies and Field JMR Logs.

6. VENDOR CAPACITY DECLARATION

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If your engineering workforce, tools, and technical equipment are optimized to handle dynamic BSNL site roll-outs in the targeted telecom circles, please submit your verification logs below:

👉 [CLICK HERE TO FILL YOUR CAPACITY DECLARATION SHEET](#)

(Form includes: Sub-vendor Name, Project ID: PRJ-1911.-BSNL, Operational Circles, Available Manpower, and Execution Slabs).

7. PLATFORM FEES & CHARGES

- **Booking / Proposal Fee:** Applicable as per the predefined portal slab (Non-refundable).
- **Commitment / Royalty Fee: Fixed 4% Royalty Fee** of the total executed contract value. (Deducted directly from the final issued Purchase Order/Work Order billing schedule).

Bank Details for Manual Fee Payment:

- **Account Name:** Zugnoo Home Sync Solution LLP
- **Account Number:** 05871140018332 | **IFSC:** HDFC0000587 | **Bank:** HDFC Bank

8. VENDOR ACCEPTANCE, TERMS & LEGAL DISCLAIMER

VendorMate Standard Corporate Terms:

1. **Material and Quality Control:** All raw materials must comply with the approved lists of makes (e.g., UltraTech/ACC/Ambuja for cement; SAIL/TISCO/JSW for reinforcement steel). Defective structures will be rejected instantly at the vendor's financial liability.
2. **Mandatory KYC Verification:** Work assignments and initial layout points will be transferred exclusively to 100% KYC-verified corporate agencies.
3. **Anti-Bypass Policy:** Any attempts to bypass the platform gateway to establish offline commercial contracts with M/S RB infra or BSNL will attract permanent blacklisting and asset freezes.

⚠️ LEGAL DISCLAIMER REGARDING PROJECT GRAPHICS & IMAGES:

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- **Illustrative Purposes Only:** Is Project Execution Notice (PEN) / RFQ mein dikhaye gaye sabhi snaps, 3D graphics, aur layout references Client ke technical criteria ke aadhar par taiyar kiye gaye hain. Inka mukhya uddeshya sirf Vendor ki team ko conceptual layout aur Scope of Work (SOW) samjane ke liye hai.*
- **Execution Standards:** Dikhai gayi images purely **"For Reference Only"** hain. Actual on-site civil works, concrete volumes, excavation depth, aur reinforcement strictly Partner Rate & BOQ Line Item (1).xlsx aur End-Client ki standard engineering guidelines ke aadhar par hi execute kiya jayega.*
- **Client Guidelines Supremacy:** Execution ke dauran kisi bhi technical query ya design deviation mein End-Client ki approved engineering drawings aur specifications hi sarvamanya (Final and Legally Binding) hongi.*
- **No Legal Claims on Visuals:** Vendor in reference images/graphics ko aadhar banakar project execution, extra material claim, design changes, ya payment ke dauran koi bhi legal claim ya dispute raise nahi kar sakta hai.*

By clicking "Book", "Proceed", or submitting details for this project, the vendor legally acknowledges and unconditionally agrees to all operational terms, fixed unit rates, and conditions stated on the VendorMate platform (www.vendormate.in).

Designed by VendorMate Enterprise Team

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