

PROJECT EXECUTION NOTICE (PEN) / FIXED-RATE RFQ

Document Ref No: RFQ-PRJ-2280 -JIO-BATTERY-NCR | Issue Date: 25-September-2026 | Status: IMMEDIATE ALLOCATION

1. EXECUTIVE SUMMARY & PROJECT HIGHLIGHTS

Notice: Experienced Telecom Infrastructure Contractors, O&M Agencies, and Battery Execution Subcontractors are invited for immediate empanelment and turnkey **314 AH Battery Module Replacement, 50 Sqmm Copper Cabling, De-installation, and Reverse Logistics** across **Reliance Jio 5G Sites** in **Delhi / Haryana NCR**.

Key Project Parameters

Parameter	Project Detail / Requirement
Project Title	Reliance Jio 5G Battery Module 314 AH Replacement & Upgrade Project
End Customer / Principal	Reliance Jio Infocomm Ltd / Reliance Projects & Property Management Services Ltd
ASP Partner / Issuing Body	Confidential ASP Partner (M/s Sxxxxx Txxxx Pvt Ltd)
Work Location	Delhi & Haryana NCR Region (Gurgaon, Faridabad, Manesar, Sohna, etc.)
Total WO Allocation Value	₹28.55 Lakhs (Base Order Value for 69 Sites)
Average Per-Site Value	~₹41,382.00 per site (incl. GST)
Vendor Commercial Share	80% – 20% Back-to-Back Ratio (80% Vendor / 20% ASP — Negotiable)

Allocation Status	IMMEDIATE SITE ALLOCATION (Delivery Date Target: March 31, 2027)
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2. PROJECT MEDIA & QUICK RESOURCE LINKS

All participating vendors must review the master Work Order, service line items, and draft agreements before capacity submission:

-  **2.1 Audio/Video Briefing:** [NA](#)
-  **2.2 Site Cluster Snaps:** [NA](#)
-  **2.3 Draft Agreements & Forms:**
 - Download Work Order Draft Agreement (PDF)
 - [Download VendorMate MOU & MSA Agreement Draft \(PDF\)](#)
 - Download Mandatory Vendor Self-Declaration Format (PDF)
-  **2.4 Technical Specifications & BOQ Rate Schedules:**
 - **2.4a Master Purchase Order Draft:** [Download Official Draft Purchase Order P59/630368969 \(PDF\)](#)

3. TECHNICAL SCOPE OF WORK (SOW)

The contractor shall execute end-to-end site activity matching strict Reliance Jio Telecom O&M & EHS Standards:

None

[FIM Transport] → [De-Installation] → [Cable & JB Fixing] → [314 AH Installation] → [Reverse Logistics]

(Warehouse to Site) (Old Battery Units) (2C 50mm² Termination) (Module Commissioning) (Return to Store)

Standard Line Item Deliverables (Per Site Scope)

1. **Transport of FIM (Free Issue Material):** Shifting new battery modules, copper cables, and hardware from Reliance warehouses to designated site locations.
2. **De-Installation of Old Battery Units:** Safe dismantling and removal of existing depleted battery banks (3 to 6 units per site).
3. **Installation of 314 AH Battery Modules:** Erection, rack mounting, and commissioning of new 314 AH Lithium battery modules.
4. **Cabling & Termination:** Supply & fixing of 2-Core 50 Sqmm Copper Armoured Cable (12 to 14 meters) including cable glanding and lug termination (8 terminations per site).
5. **Junction Box Fixing:** Mounting and termination of outdoor weatherproof junction boxes.
6. **Reverse Logistics & Extra Mileage Shifting:** Returning de-installed old battery units to designated central stores.

4. MASTER SERVICE BOQ UNIT RATE CARD

Unit rates cover standardized O&M service codes under Reliance Jio Master Purchase Order:

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Item Code	Service Description	Unit (UOM)	Approved Unit Rate (₹) PDF
3407531	Installation of Battery Module 314 AH	EA / Set	₹1,000.00
3308224	De-Installation of Existing Battery Unit	NOS	₹450.00
3359724	P&F 2C x 50 Sqmm Copper Armoured Cable	Meter	₹1,982.00
3246844	Termination of 2C 50mm ² Cable	EA	₹99.00
3139139	Fixing of Weatherproof Junction Boxes	EA	₹140.00
3086815	Transport of FIM (Warehouse to Site)	LS / Site	₹1,500.00
3328383	Charge Reverse Logistics (Site to Warehouse)	EA / Site	₹750.00
3319645	Extra Mileage Transport (> 50 KM Pickup)	KM	₹20.00

Note: Complete itemized breakdowns for all 69 sites are provided in the attached Excel BOQ file. Work Order billing will be issued back-to-back matching client WO rates minus the agreed ASP share.

5. COMMERCIAL SHARE & BACK-TO-BACK PAYMENT TERMS

- **Commercial Ratio: 80% Vendor / 20% ASP Share** (Negotiable based on total site volume allocation).

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- **Back-to-Back Billing:** Bills will be raised upon joint site completion sign-off and uploading of Tax Invoices on the Reliance eBIZ portal.
- **Payment Credit Cycle:** Disbursed back-to-back as per client billing clearance terms.
- **Liquidated Damages (LD):** 0.5% per week up to a maximum of 5.0% for unauthorized delay beyond the delivery target.

6. VENDORMATE FEES & ROYALTY SCHEDULE

Fee Head / Term	Amount / Structure	Execution Mode & Payment Timeline
Portal Booking Fee	₹20,000 + 18% GST	Upfront non-refundable fee payable upon site cluster capacity booking.
VendorMate Success Royalty	2.0% – 5.0% of Contract Value	Split into two equal parts:
— Upfront Commitment Royalty	50% of Royalty	Payable upon formal Work Order issuance.
— Balance Royalty (Billing Mode)	50% of Royalty	Secured via PDC at onboarding; cleared on billing-to-billing disbursement.

7. ELIGIBILITY, SAFETY & LEGAL DISCLAIMER

- **Vendor Eligibility:** Registered firm with GST, PAN, and proven experience in telecom O&M, battery installation, or electrical cabling works.
- **Safety Gear (PPE):** All field technicians must wear mandatory safety helmets, high-visibility jackets, insulated gloves, and safety boots while executing battery swap activities.
- **Anti-Bypass Governance:** Direct contact or communication with Reliance Jio / Reliance RPMS Officers outside VendorMate will trigger immediate contract termination and **permanent portal blacklisting**.

Designed & Published by: VendorMate Enterprise Team

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