

PROJECT EXECUTION NOTICE (PEN) / FIXED-RATE RFQ

Document Ref No: RFQ-PRJ-2337 -INDUS-TOWER-HRY | Issue Date: 17-October-2026 | Status: OPEN / URGENT ALLOCATION

Project Platform: VendorMate (Product of Zugnoo Home Sync Solution LLP)

1. EXECUTIVE SUMMARY & PROJECT HIGHLIGHTS

Notice: Empanelled Class-A Telecom Infrastructure Agencies, Turnkey Tower Contractors, and Civil/Electrical Subcontractors are invited for the complete **Turnkey Ground-Based & Rooftop Telecom Tower Construction (Civil, Erection, Electrical, Solar & Fencing Works)** for M/s Indus Towers Ltd. across multiple locations in Haryana.

Key Project Parameters

Parameter	Project Detail / Requirement
Project Title	Indus Towers New Build Telecom Tower Infrastructure Project
End Customer / Principal	M/s Indus Towers Ltd. (Indus)
ASP Partner / Issuing Body	M/s SS Telecom Pvt. Ltd.
Work Location	Multiple Locations across Haryana State
Initial Pipeline Allocation	10 to 15 Tower Sites (Phased Rollout)

Disclaimer: This is a digitally generated RFQ. By participating in this Project, the vendor agrees to the Terms & Conditions and Refund Policy stated on www.vendormate.in

Need Help?  Bidding Support: support@vendormate.in |  Accounts: accounts@zugnooservices.com
WhatsApp: +91-7827895424 |  HQ: GT-20, Sec 117, Noida, UP | Follow [WhatsApp Channel](#) quick update

Per-Site Billing Range	₹5.0 Lakhs – ₹8.0 Lakhs / Site
Initial Project Value Pool	₹50.0 Lakhs – ₹1.20 Crore
Commercial Split Model	85% – 15% Back-to-Back Split (85% Vendor / 15% ASP Share)
Target Contractor	Certified Telecom Infrastructure & Turnkey Tower Execution Agencies

2. PROJECT MEDIA & QUICK RESOURCE LINKS

All participating contractors must review technical tower blueprints, site SOPs, and compliance agreements prior to capacity submission:

-  **2.1 Audio/Video Briefing:** [NA](#)
-  **2.2 Site Location Matrix:** [NA](#)
-  **2.3 Master Technical Blueprints:** [Coming Soon](#)
-  **2.4 Draft Agreements & Forms:**
 - [Download VendorMate MOU & MSA Agreement Draft \(PDF\)](#)
 - [Download Mandatory Vendor Self-Declaration Format \(PDF\)](#)
-  **2.5 Commercial Schedule & BOQ:** [Download Itemized Tower Construction BOQ Rate Card \(Excel - Uploading Soon\)](#)

3. TECHNICAL SCOPE OF WORK (SOW)

The contractor is responsible for end-to-end turnkey construction matching strict Indus Towers Quality, Civil, and EHS Standards:

None

[Site Boundary & Excavation] → [Foundation Concrete & Curing]
 → [Tower Erection & Torque Check] → [Solar & Electrical
 Installation] → [Fencing & Site Handover]

(Soil Testing & Layout)
 (Delta/GB Tower Segments)
 (Boundary Wall & Gate)

(PCC/RCC Base & Anchor Bolts)
 (Panel Rack & Cabling)

Turnkey Execution Deliverables

1. **Civil Works:** Site clearing, excavation, soil compaction, PCC/RCC foundation casting for GBT/RTT, anchor bolt fixing, and curing.

2. **Tower Erection & Structural Works:** Erection of steel tower segments, diagonal bracing, torque tightening, verticality check, and aviation lamp fixing.
3. **Electrical & Power Automation:** Earthing grid pit laying, AC/DC distribution box installation, cable tray fixing, and internal wiring.
4. **Solar & Green Energy Setup:** Erection of solar panel mounting structures, PV module mounting, solar inverter/charge controller wiring, and battery rack integration.
5. **Boundary Fencing & Security:** Fabrication and installation of perimeter chain-link fencing/brick boundary wall and lockable main gate.

4. COMMERCIAL BILLING & STAGE PAYMENT MILESTONES

Billing is processed back-to-back based on joint stage completion sign-offs (WCC) matching standard telecom civil and electrical milestones:

Stage Milestone	Scope Deliverable / Trigger	Disbursement Percentage
Milestone 1	Completion of Excavation, PCC, and Foundation Casting (RCC Base)	30% of Site Value
Milestone 2	Completion of Tower Erection, Verticality Sign-off, and Fencing	35% of Site Value
Milestone 3	Electrical Earthing Grid, Solar Panel Fixing, and Cabling Works	25% of Site Value

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Milestone 4	Final Site Handover, Joint WCC Approval & Punch-List Clearance	10% of Site Value
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Note: Its Tentative milestone, Final Terms will be written in Authorized WO.

5. VENDORMATE FEES & ROYALTY SCHEDULE

Fee Head / Term	Amount / Percentage	Execution Mode & Payment Timeline
Portal Processing Fee	₹20,000 + 18% GST	Upfront non-refundable fee for capacity booking on portal.
VendorMate Success Royalty	3.0% Fixed of Work Order Value	Secured via Post-Dated Cheques (PDC) at onboarding; cleared back-to-back as per WO billing.

6. VENDOR ELIGIBILITY & MANDATORY COMPLIANCE

Mandatory Technical & Safety Certification Criteria

- Certified Manpower Mandate:** Deployed field crew, riggers, and site supervisors must hold valid **E-STAC (Telecom Tower Safety & Working at Height Certification)** and **Form 30 / Form 11 / Statutory Safety Certification**.
- Financial Execution Budget:** Contractor must demonstrate a minimum working capital/budget to execute **at least 5 sites simultaneously** (estimated **₹25.0 Lakhs – ₹40.0 Lakhs**).
- Sector Experience:** Proven prior track record in executing civil, structural erection, or turnkey projects in the **Telecom Sector** (Indus, Jio, Airtel, BSNL, Vi, etc.).

Mandatory Document Submission Checklist

- Company GSTIN Registration Certificate & Firm PAN Card
- Certificate of Incorporation / Firm Registration
- E-STAC Safety Certificates & Height Pass Documents for All Riggers/Technicians
- Past Telecom Work Orders / Work Completion Certificates (WCC)
- Bank Statement / CA Certificate verifying capability to fund 5 sites execution
- Signed VendorMate MSA/MOU & Mandatory Self-Declaration Form

7. LEGAL DISCLAIMER & ANTI-BYPASS GOVERNANCE

- **Platform Aggregator Status:** VendorMate (Zugnoo Home Sync Solution LLP) operates as a digital B2B aggregator, facilitator, and project allocation portal.
- **Billing Liability:** Progressive stage disbursements are governed strictly by back-to-back realization matching contractual agreements between the Contractor, SS Telecom Pvt. Ltd., and Indus Towers Ltd.
- **Anti-Bypass Governance:** Direct contact, off-platform communication, or attempts to bypass VendorMate with SS Telecom Pvt. Ltd. or Indus Towers Ltd. officers will trigger immediate contract termination, fee forfeiture, and **permanent portal blacklisting**.

Designed & Published by: VendorMate Enterprise Team