# PROJECT EXECUTION NOTICE (PEN) / FIXED-RATE RFQ

**Document Ref No: RFQ-PRJ-2380-JIO-BAT-PANINDIA | Issue Date: 12-November-2026 | Status: IMMEDIATE ALLOCATION / OPEN**

**Project Platform: VendorMate (Product of Zugnoo Home Sync Solution LLP)**

## 1. EXECUTIVE SUMMARY & PROJECT HIGHLIGHTS

**Notice: Empanelled Telecom Infrastructure Contractors, Battery I&C Agencies, and Regional Execution Partners are invited for the complete Turnkey Telecom Battery Bank Installation & Commissioning (I&C), Old Battery Dismantling, Cabling & Reverse Logistics (SRN) for Reliance Jio Infocomm Ltd. across PAN India Circles.**

### Key Project Parameters

| Parameter | Project Detail / Requirement |
|---|---|
| Project Title | Reliance Jio Telecom Battery Bank I&C, Dismantling & Reverse Logistics Project |
| End Customer / Principal | M/s Reliance Jio Infocomm Ltd. (Reliance Jio) |
| ASP / Project Issuing Partner | M/s Cospower Energy India Pvt. Ltd. |

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| | |
|---|---|
| **Work Locations (PAN India)** | **Delhi NCR, UP West, UP East, Haryana, Gujarat, Rajasthan, Bihar, Jharkhand & Other Circles** |
| **Open Work Order Value** | **Up to ₹1.00 Crore *(Scalable PO-basis site allocation)*** |
| **Battery Makes Covered** | **JIO, COSLIGHT, Exicom *(All Models / Types)*** |
| **Commercial Execution Models** | **Dual Model Option: Model 1 (Direct ASP Back-to-Back 85:15) OR Model 2 (Zugnoo Fast-Track Partner)** |
| **Target Contractor** | **Telecom O&M & Battery Installation Firms with Multi-Team Deployment Capacity** |

# 2. PROJECT MEDIA & QUICK RESOURCE LINKS

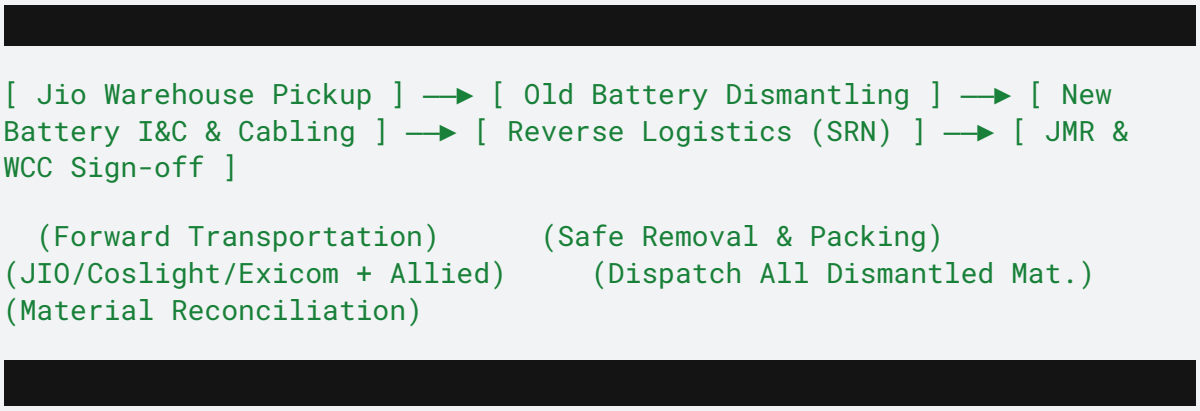
**All participating contractors must review technical battery installation SOPs, SRN formats, and draft agreements prior to circle booking:**

- 🎙️ **2.1 Audio/Video Briefing: NA**
- 📍 **2.2 Circle-Wise Site Clusters: View PAN India Circle Allocation Matrix (PDF)**
- 📐 **2.3 Technical Installation SOP: Demo drafted ratecard**
- 📜 **2.4 Draft Agreements & Forms:**
    - **Download Work Order Draft Agreement —Shared Soon**
    - **Download VendorMate MOU & MSA Agreement Draft (PDF)**
    - **Download Mandatory Vendor Self-Declaration Format (PDF)**
- 📋 **2.5 Commercial Schedule & BOQ: Ratecard and BOQ drafted**

# 3. TECHNICAL SCOPE OF WORK (SOW)

**The contractor is responsible for end-to-end forward logistics, site execution, cabling, and reverse warehouse reconciliation matching Reliance Jio Standards:**

None




## Detailed Execution Deliverables

1. **Forward Material Transportation: Safe pickup and transportation of new battery banks and allied accessories from designated Reliance Jio Warehouses to assigned telecom tower sites.**

2. **Dismantling of Existing Battery Banks: Safe disconnection, dismantling, and proper packaging of old/depleted battery modules and racks at site.**

3. **New Battery Bank Installation & Commissioning (I&C): Complete mounting, rack assembly, busbar/inter-cell connection, voltage testing, and live commissioning for JIO, COSLIGHT, and Exicom battery systems (all types).**

4. **Cabling & Allied Material Installation: If power cables, lugs, or other allied installation materials are required at site, complete laying, glanding, and termination must be executed by the Vendor.**

5. **Reverse Logistics & SRN Closure: Mandatory dispatch of all dismantled old battery units, scrap cables, and packaging material back to the designated Jio/Reliance Warehouse with valid SRN (Store Return Note) generation.**

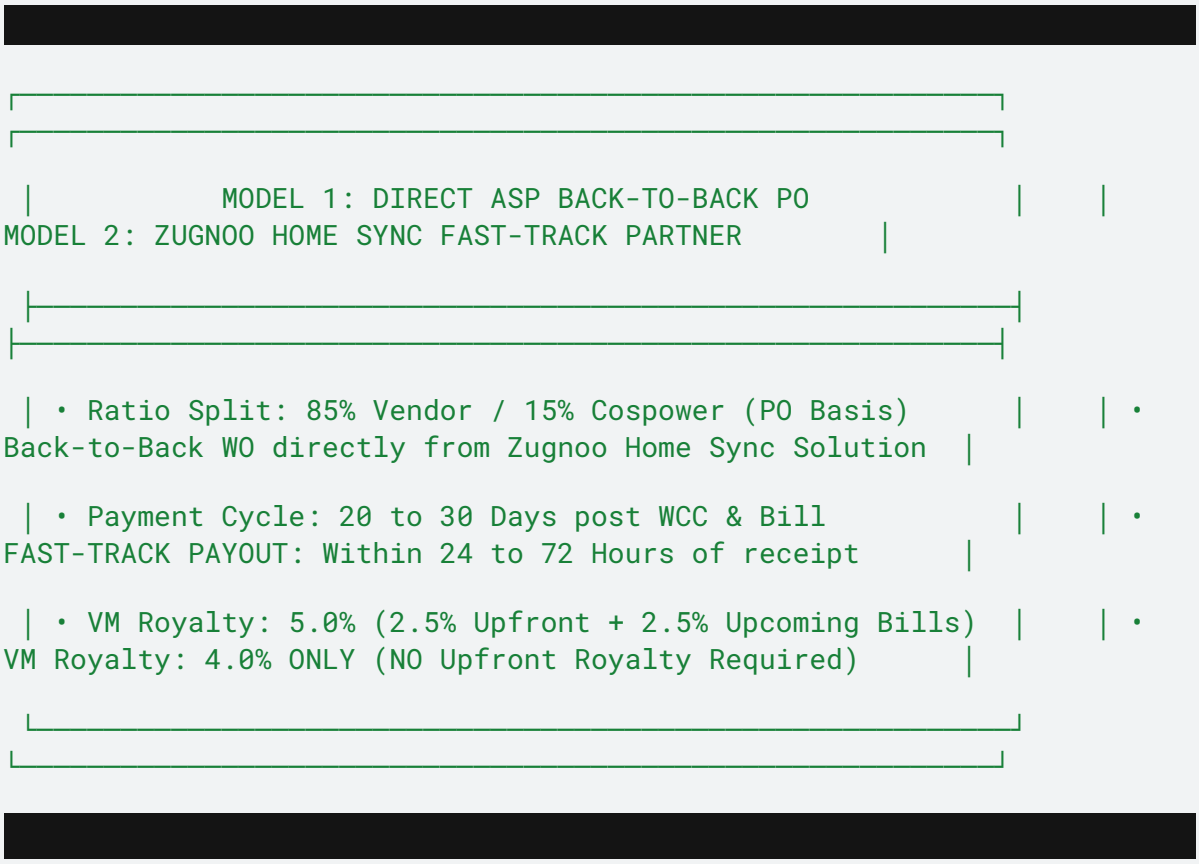
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**Need Help?** 📧 Bidding Support: support@vendormate.in | 📧 Accounts: accounts@zugnooservices.com
WhatsApp: +91-7827895424 | 📍 HQ: GT-20, Sec 117, Noida, UP | Follow WhatsApp Channel quick update

# 4. DUAL COMMERCIAL & ROYALTY EXECUTION MODELS

**Vendors can select either Model 1 or Model 2 based on their working capital preference and royalty structure:**

None




## Comparative Commercial Matrix

| Commercial Parameter | Model 1 (Direct ASP Back-to-Back) | Model 2 (Zugnoo Fast-Track Partner) |
|---|---|---|
| Work Order Issuing Entity | Direct PO Split (85% Vendor : 15% ASP) | Back-to-Back WO from Zugnoo Home Sync Solution LLP |
| Portal Booking & Processing Fee | ₹20,000 + 18% GST *(Upfront)* | ₹20,000 + 18% GST *(Upfront)* |

| | | |
|---|---|---|
| **VendorMate Royalty Rate** | **5.0% Total of Work Order Value** | **4.0% Total of Work Order Value *(1% Discounted)*** |
| **Royalty Payment Structure** | **2.5% Advance (at WO) + 2.5% (Upcoming Billing)** | **NO Advance Royalty *(Deducted Billing-to-Billing)*** |
| **Payment Disbursement Timeline** | **30 to 45 Days standard billing credit cycle** | **Back to back 24 to 72 Working Hours upon payment realization** |

# 5. BILLING PROCESS & MATERIAL SECURITY MANDATE

## Step-by-Step Billing & Sign-off Workflow

1. **I&C Report: Upload post-installation commissioning photos, serial numbers, and voltage logs.**
2. **JMR Sign-off: Obtain signed Joint Measurement Record (JMR) from field engineering authorities.**
3. **Material Reconciliation & SRN: Submit warehouse SRN receipt proving 100% return of dismantled materials.**
4. **WCC & Invoice Submission: Upon Work Completion Certificate (WCC) sign-off, raise GST tax invoice for clearance (30–45 days standard cycle under Model 1; 24–72 hours fast-track release under Model 2).**

## Material Security Deposit (Mandatory)

- **Security Cheque: Vendor must submit a Firm Name Security Cheque of ₹5,00,000/- (Rupees Five Lakhs Only) in favor of / on behalf of the Billing Client to safeguard high-value Free Issue Material (FIM) and battery stock in transit.**

# 6. VENDOR ELIGIBILITY & FIELD DEPLOYMENT REQUIREMENTS

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## Mandatory Resource & Operational Criteria

1. **Minimum Field Team Strength: Vendor must possess at least 5 dedicated field teams, with each team comprising 2 to 3 skilled technicians/riggers.**

2. **Dedicated Project Coordinator: Vendor must appoint 1 dedicated Coordinator responsible for daily deployment plan sharing, NOC tracking, and warehouse material/SRN reconciliation.**

3. **Dedicated Transportation Surety: Assured availability of commercial transport vehicles for timely warehouse-to-site pickup and site-to-warehouse reverse logistics.**

4. **Tools & PPE Kit Mandate: Complete installation toolkits (insulated spanners, torque wrench, crimping tools, multimeter) and standard telecom PPE kits (helmets, safety shoes, insulated gloves, reflective jackets) are strictly in the Vendor's Scope.**

## Mandatory Document Checklist

- **Company GSTIN Registration Certificate & Firm PAN Card**
- **Certificate of Incorporation / Partnership Deed / Proprietorship Proof**

- **Team Roster (5 Teams × 2–3 Technicians) & Coordinator Contact Details**

- **Firm Security Cheque of ₹5.00 Lakhs (as per prescribed format)**

- **Signed VendorMate MSA/MOU & Mandatory Self-Declaration Form**

# 7. LEGAL DISCLAIMER & ANTI-BYPASS GOVERNANCE

- **Platform Aggregator Status: VendorMate (Zugnoo Home Sync Solution LLP) operates as a digital B2B aggregator, facilitator, and project allocation engine.**

- **Material Accountability: Any shortage, damage, or non-return of dismantled batteries/cables against warehouse SRN will be recovered directly from the Vendor's pending bills or security instrument.**

- **Anti-Bypass Governance: Direct contact, off-platform negotiation, or attempts to bypass VendorMate with Cospower Energy India Pvt. Ltd. or Reliance Jio officers will result in immediate contract termination, forfeiture of security/fees, and permanent portal blacklisting.**

**Designed & Published by: VendorMate Enterprise Team**